June 16, 2006

RE: RFP DGS-2053 ADDENDUM #37

TO ALL INTERESTED BIDDERS:

This addendum makes changes or corrections to the following RFP Sections:

#### **SECTION 1**

- **1.7, page 13.** Updated the link to the CALNET II Website.
- **1.7, page 15**. Inserted new Key Action # 22, causing a renumbering of all subsequent Key Actions.

#### **SECTION 6.1**

**Table 6.1.2.10.a, page 38.** Modified Feature "Additional Voice Forms Storage", and added "Additional Voice Forms" Feature.

**6.1.11.2, page 160.** Inserted the third bullet, moving all subsequent bullets down.

**Table 6.1.11.2.3.a**, page 164. Deleted references to DSL in both Tier 1 and Tier 2 in the table.

**Table 6.1.11.2.14.a, page 186.** Modified Tier 2 hours and deleted references to DSL in both Tier 1 and Tier 2 in the table.

**6.1.13.2, Page 214.** Deleted "Contract performance reports," from the 5<sup>th</sup> line of the paragraph.

#### **SECTION 6.2**

- **6.2.22.2.1, page 94.** Inserted the third bullet, moving all subsequent bullets down.
- **6.2.24.2, Page 134.** Deleted "Contract performance reports," from the 5<sup>th</sup> line of the paragraph.

## State of California • Arnold Schwarzenegger, Governor State and Consumer Services Agency

## DEPARTMENT OF GENERAL SERVICES

Procurement Division

### **SECTION 6.3**

- **6.3.2.1, page 9.** Removed 11th item "Business class voicemail" from the list
- **6.3.14.2.1**, page 137. Inserted the third bullet, moving all subsequent bullets down.
- **6.3.16.2, Page 179.** Deleted "Contract performance reports," from the 5<sup>th</sup> line of the paragraph.

## **SECTION 6.4**

**6.4.14.2, Page 167.** Deleted "Contract performance reports," from the 5<sup>th</sup> line of the paragraph.

### **SECTION 7-A**

**Table 6.1.2.10.a.** Inserted a new Line item # 3, "Additional Voice Forms".

### **SECTION 7-C**

**Table 6.3.6.1.a.** Modified Line item #1, 2, 4-9.

**Table 6.3.6.1.b.** Modified Line item # 14, 15, 16, 17.

## **GENERAL NOTE**

All of the references above are summaries. Please read the entire text of each change. Changes are indicated by a horizontal or vertical line in the right margin of each page. A horizontal line indicates that text has been removed. A vertical line means text has been added or text has been changed. Please replace the RFP pages with the pages included in this addendum.

Please send any questions to me via e-mail.

Sincerely,

Steven Casarez DGS, Procurement Division Technology Acquisitions Section P.O. Box 989054 West Sacramento, CA 95798-9054 (916) 375-4481

email: steve.casarez@dgs.ca.gov

## Section 1

### 1.6 PROCUREMENT OFFICIAL

The Procurement Official and the respective addresses for delivering or mailing proposals, questions or copies of protests are:

## Express mail/courier service delivery, e.g., Federal Express or UPS, or hand delivery

Steven Casarez DGS, Procurement Division Technology Acquisitions Section

707 3<sup>rd</sup> Street, 2<sup>nd</sup> Floor

West Sacramento, CA 95605 **Phone:** 916-375-4481

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## U.S. Mail

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#### 1.7 KEY ACTION DATES

The RFP and the key action dates are posted on the web at http://www.dts.ca.gov/stnd/calnet-II/calnetII.asp?key=213

Below is a table listing the important "key" action items with dates and times that the State will follow while conducting this RFP process. Bidders must adhere to the dates and times when completing specified tasks that are listed in the table. If the State finds it necessary to change any of these dates up to and including the date for Submission of Final Proposals, it will be accomplished via an addendum to this RFP.

PLEASE NOTE, HOWEVER, THAT ALL DATES AFTER THE FINAL PROPOSAL SUBMISSION DEADLINE ARE APPROXIMATE AND MAY BE ADJUSTED AS CONDITIONS INDICATE, WITHOUT ADDENDUM TO THIS RFP.

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<u>ACTION</u>	DATE/TIME
16. Submission of Detailed Technical Proposals	January 17, 2006
17. Submission of Proposed Changes to Addendum 18A Contract Language	March 1, 2006
18. Last day for State Response to Addendum 18A Contract Language Change Requests	March 22, 2006
19. Confidential Discussions regarding Detailed Technical Proposals	February 14, 2006 – March 6, 2006
20. Submission of Draft Proposals	April 3, 2006
19. Confidential Discussions regarding Draft Proposals	May 1-19, 2006
20. Last Day to Submit Questions	June 21, 2006
21. Submission of Final Proposals (by 5:00 PM) <sup>1</sup>	July 19, 2006
22. Evaluation of Bidder Proposals	July 20, 2006 – September 11, 2006
23. Demonstration (if required) <sup>2</sup>	August 16, 2006 – September 11, 2006
24. Public Cost Opening <sup>2</sup>	September 18, 2006
25. Notification of Intent to Award (Subject to 6611 negotiations)	October 16, 2006
26. Last Day to Protest Selection <sup>2</sup>	October 23, 2006
27. Contract Award and Execution <sup>2</sup>	November 6, 2006

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<sup>&</sup>lt;sup>1</sup> Bidders are strongly encouraged to review the Bidder's final proposal checklist; Exhibit 1-B, prior to submitting final proposals.

<sup>&</sup>lt;sup>2</sup> These dates are subject to change dependent upon the length of time necessary for the State to complete the evaluation process (and negotiations if initiated by DGS). Bidders will be notified via e-mail of any changes.

<sup>3</sup> DCS recovery the right in its colo discretion to expect in postitions pursuant to Public Contract Code Section 1.

<sup>&</sup>lt;sup>3</sup> DGS reserves the right, in its sole discretion, to engage in negotiations pursuant to Public Contract Code Section 6611 and the guidelines and procedures adopted in accordance therewith including, but not limited to, Administrative Order 05-01 (issued February 7, 2005) or any amendments or replacements thereto.

## Section 6.1

Reference:	document			
location		page	paragraph	
Description:				

The Contractor shall offer the IVR services and features detailed in Table 6.1.2.10.a.

Table 6.1.2.10.a –Interactive Voice Response (IVR) Services and Features (M-O)

Feature	Feature Description	Meets or Exceeds? Y/N	Document/ Location					
IVR with Standard Applications	Standard IVR applications as described above							
Bidder's Description:								
Voice Forms	Allows business End-Users to collect information from callers over the telephone. A series of questions is played to a caller who responds to each question in sequential order. Once the information is collected, it can be retrieved and transcribed to suit individual Requirements. Include a minimum of one (1) hour storage per Voice Forms application							
Bidder's Description	on:	•						
Additional Voice Forms	Additional Voice Forms							
Bidder's Description	on:							
Additional Voice Forms Storage	Additional storage capacity for Voice Form recorded data							
Bidder's Description	on:							
Fax on Demand or Fax Reply	A multimedia option, which allows the End-User to create and retrieve Fax information by selecting Fax items from a voice menu							
Bidder's Description:								
Call Router Reports	Daily Activity and Daily Call Profile Reports shall be available for Daily, Weekly, and Monthly Distribution to each Customer broken down by each hour							

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Reference:	document			
location		page	paragraph	
Description:				

### **6.1.11.2** Network Service Level Agreements (M)

SLAs have been established for various aspects of the network Requirements of this RFP Section 6.1. The Network SLAs address the performance and delivery of services as described throughout this RFP Section 6.1.

## 6.1.11.2.1 General Requirements (M)

The following general Requirements are applicable to the Network SLAs:

- The total rights and remedies for failure to satisfy a single circuit or service SLA for any given month shall not exceed 100 percent of the Total Monthly Recurring Cost (TMRC) plus any applicable AMUCs
- If a circuit fails to meet one or more of the performance objectives, only the largest monthly Rights and Remedies for all performance objectives not met will be credited to the customer.
- If a tool fails to meet its objectives, the tool rights and remedies will apply.
   If the tool provides reports, only the rights and remedies for the tool shall apply.
- To the extent that Contractor offers additional or more advantageous rights and/or remedies to Customers for similar services offered through tariffs, online service guides, or other programs, the State shall be entitled to exercise the rights and/or remedies therein
- For subcontracted local services from other ILECs or CLECs, the Contractor shall provide the State or Customer, at a minimum, the same service level agreements provided to Contractor by each subcontractor. Copies of all Service Level Agreements between subcontractors and the awarded Contractor shall be provided to DTS/ONS for all services
- When the Contractor provides Facilities based services directly to the Customer in other ILEC's or CLEC's territories, the rights and remedies for service outages for those services are as set forth in Sections 6.1.11.2.2 through 6.1.11.2.16
- The election by DTS/ONS of any remedy covered by this Contract shall not exclude or limit DTS/ONS's or any Customer's rights and remedies otherwise available within the Contract or at law or equity
- The Contractor shall act as the single point of contact coordinating all entities to meet the State's needs for provisioning, maintenance, restoration

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## 6.1.11.2.3.a Service Availability (M)

Services	Service Availability Percentage						
Analog*	Definition						
Asynchronous Transfer Mode (ATM)* Carrier* Frame Relay*	Scheduled uptime is based on 60 minutes x 24 hours x calendar days in the month.  Measurement Process  All outage durations applied to other SLAs, which result in a remedy, will be excluded from the monthly accumulative total.						
ISDN Primary Rate Interface (PRI)*	Monthly Network Availability (%) = outage per month)/(days in month x						
Gigabit Ethernet Metropolitan Area Network (MAN)*	Objectives						
SONET*	Tier 1	Tier 2					
Switched 56*	Analog>99.2 percent	Analog>98.7 percent					
Switched 50	DS0>99.2 percent	DS0>98.7 percent					
	DS1>99.5 percent	DS1>99.0 percent					
"*" = Tier 1 is	DS3>99.8 percent	DS3>99.3 percent					
mandatory-optional;	OCX>99.8 percent	OCX>99.3 percent					
Tier 2 is desirable	Gig Ethernet/MAN>99.7 percent	Gig Ethernet/MAN>99.2 percent					
	PRI ISDN > 99.5 percent	PRI ISDN > 99.0 percent					
	Immediate Rights and Remedies End-User Escalation Process						

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 $\textbf{6.1.11.2.14} \quad \textbf{Time to Repair} \ (\textbf{TTR}) - \textbf{Minor} \ (\textbf{M})$ 

Services	Time to Repair (TTR)-Minor						
Analog*	Definition						
Asynchronous Transfer Mode (ATM)*	A Minor Fault shall be defined as a trouble ticket opened with the Contractor's helpdesk on the loss of any circuit or service to a single End-User at a site.						
Carrier*							
	Measurement Process	Measurement Process					
Frame Relay*	This Service Level Agreement (SLA) applies to the services listed in						
ISDN Primary Rate Interface (PRI)*	the adjacent column. This SLA is base durations. The circuit or service is un trouble ticket is recorded as open in the	nusable during the time the					
Gigabit Ethernet Metropolitan Area Network (MAN)	system minus stop clock conditions. 'occurrence. Trouble reporting shall be reported by End-User/Customer as no	This SLA is applied per be 7X24. Any circuits or service thaving been restored shall					
SONET*	have the outage time adjusted to the a	ctual restoration time.					
Switched 56*	Objectives						
	Tier 1	Tier 2					
"*" = Tier 1 is	Analog=less than 5 hours	Analog=less than 6 hours					
mandatory; Tier 2 is desirable	DS0=less than 5 hours	DS0=less than 6 hours					
	DS1=less than 4 hours	DS1=less than 5 hours					
	DS3=less than 2 hours	DS3=less than 3 hours					
		ISDN=less than 6 hours					
	ISDN=less than 5 hours	PRI ISDN=less than 6 hours					
	PRI ISDN=less than 5 hours	Gig Ethernet = less than 5					
	Gig Ethernet = less than 4 hours						
	Immediate Rights and Remedies						
	Failing to meet the SLA Objective share of the TMRC per occurrence.	all result in a 15 percent rebate					
	End-User Escalation Process						

### 6.1.13.2 Private Web Site (M)

The Contractor shall provide and maintain a private web site that shall be updated weekly. The Contractor shall use this portal to provide DTS/ONS and authorized Customers with access to service level agreement reports, fiscal management reports, inventory management reports (if not provided through another means), invoice management, active Contracted Service Project Work status reports, Individual Case Basis, and Individual Pricing Reductions changes.

Bidder under	rstands the Requ	uirement and sha	ıll meet or exceed ii	t? Yes	No
Reference:	document				
location	<del> </del>	page	paragraph		
Description:					

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## Section 6.2

The first method results from a Customer reporting service trouble to the Contractor's Customer Service Center. Customer reported trouble tickets track service failures or quality of service issues.

In the second method of outage reporting, the Contractor shall open a ticket as a result of network alarms or identification of a service failure in the backbone (i.e. Catestrophic Outage). In each instance a trouble ticket shall be assigned and monitored until service is restored.

Bidder under	erstands the Requirement and shall meet or exceed it? Ye	?sNo
Reference:	document	
location	pageparagraph	
Description:	ı:	

## **6.2.22.2** Network Service Level Agreements (M)

SLAs have been established for various aspects of the network Requirements of this RFP Section 6.2. The Network SLAs address the performance and delivery of services as described throughout this RFP Section 6.2.

### **6.2.22.2.1** General Requirements (M)

The following general Requirements are applicable to the Network SLAs:

- The total rights and remedies for failure to satisfy a single service SLA for any given month shall not exceed the sum of 100 percent of the Total Monthly Recurring Cost (TMRC), plus any applicable AMUC
- If a circuit fails to meet one or more of the performance objectives, only the largest monthly Rights and Remedies for all performance objectives not met will be credited to the customer.
- If a tool fails to meet its objectives, the tool rights and remedies will apply. If the tool provides reports, only the rights and remedies for the tool shall apply.
- To the extent that Contractor offers additional or more advantageous rights and/or remedies Customers for similar services offered through tariffs,

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STATE OF CALIFORNIA RFP DGS-2053 Bidder understands the Requirement and shall meet or exceed it? Yes\_\_\_\_\_ No\_\_\_\_\_ Reference: document\_\_\_\_\_ location \_\_\_\_\_ page\_\_\_\_\_ paragraph\_\_\_\_\_ Description: 6.2.24.2 Private Web Site (M) The Contractor shall provide and maintain a private web site that shall be updated weekly. The Contractor shall use this portal to provide DTS/ONS and authorized Customers with access to service level agreement reports, fiscal management reports, inventory management reports (if not provided through another means), invoice management, active Contracted Service Project Work status reports, Individual Case Basis, and Individual Pricing Reductions changes. Bidder understands the Requirement and shall meet or exceed it? Yes\_\_\_\_\_ No\_\_\_\_ Reference: document\_\_\_\_\_

## **6.2.24.3** Customer Trouble Ticket Reporting and Tracking System (M)

location\_

Description:

The Contractor shall provide a Customer Trouble Ticket Reporting and Tracking System that is accessible 24 hours a day, 7 days a week via a web enabled

\_\_\_\_\_ page\_\_\_\_ paragraph\_\_\_

CALNET II RFP Section 6.2 Page 134 ADDENDUM #37 06/16/06

## Section 6.3

**Call Forward – Busy Don't Answer -** Allows a station End-User to choose to reroute incoming calls to another specified telephone number. This shall be available for all incoming calls, on a busy or ring-no-answer condition. (Indicate the limitation of paths the call may take)

**Call Forward** – **All Calls** - Allows the station End-User to choose to reroute all incoming calls to another specified telephone number. The feature shall have the capability to restrict call forwarding to internal, local or long distance numbers

**Hunt Groups -** Route inbound calls to a predetermined sequence of telephone numbers until it is answered

**Multi Line Appearance -** Support the ability for multiple line appearances to operate on a subscriber's phone

Speed Dial - Allows abbreviated digit dialing capability on a per station basis

**Redial -** Allow a station End-User to automatically originate a call to the last number dialed from the station End-User's phone

**Message Waiting Indicator -** Visual indication on phone that a message is waiting for review

**Auto Attendant** – A service that automatically answers incoming calls within a predefined number of rings, without assistance from a live attendant. It prompts callers with a series of choices and actions to perform. Based on selected action, the caller may listen to a recorded announcement, leave a message, place a call, activate another voice service or be routed to a particular service

**Four-digit extension dialing** – All 'on-net' numbers can be reached by dialing the 4-digit extension from 'on-net' phones

**Conference Bridge** – Allows callers from diverse locations/platforms to participate in a conference call

**Caller ID** - Phone number of the calling party is displayed as a call comes in

**Group Pickup -** Allows an incoming call to be picked up from any one of a predefined group of phones

Web Directory - Online directory via web

**Directory Phone Display** - Directory via the phone display

**900 Blocking -** The ability to block 900 calls

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Bidder under	rstands the Requ	uirement and sho	all meet or exceed	l it? Yes	No
Reference:	document				
location		page	paragraph_		
Description:					

## 6.3.14.2 Network Service Level Agreements (M)

SLAs have been established for various aspects of the network Requirements of this Module 3. The Network SLAs address the performance and delivery of services as described throughout this RFP Section 6.3.

### **6.3.14.2.1** General Requirements (M)

The following general Requirements are applicable to the Network SLAs:

- The total rights and remedies for failure to satisfy a single service SLA for any given month shall not exceed the sum of 100 percent of the Total Monthly Recurring Cost (TMRC) plus 2 days of the AMUC
- If a circuit fails to meet one or more of the performance objectives, only the largest monthly Rights and Remedies for all performance objectives not met will be credited to the customer
- If a tool fails to meet its objectives, the tool rights and remedies will apply. If the tool provides reports, only the rights and remedies for the tool shall apply.
- To the extent that Contractor offers additional or more advantageous rights and/or remedies to Customers for similar services offered through tariffs, online service guides, or other programs, the State shall be entitled to exercise the rights and/or remedies therein
- For subcontracted local services from other ILECs or CLECs, the Contractor shall provide the State or Customer, at a minimum, the same service level agreements provided to Contractor by each subcontractor Copies of all Service Level Agreements between Subcontractors and the awarded Contractor shall be provided to DTS/ONS for all services
- When the Contractor provides Facilities based services directly to the Customer in other ILEC's or CLEC's territories, the rights

CALNET ILREP Section 6.3 Page 137 ADDENDUM #37 06/16/06

	t
location	pageparagraph
Description:	
6 2 16 2 Drivete Web C	
weekly. The Contractor Customers with access to inventory management of management, active Con	ovide and maintain a private web site that shall be updated a shall use this portal to provide DTS/ONS and authorized to service level agreement reports, fiscal management reports reports (if not provided through another means), invoice tracted Service Project Work status reports, Individual Case cing Reductions changes.
The Contractor shall proweekly. The Contractor Customers with access to inventory management management, active Con Basis and Individual Prible Bidder understands the	evide and maintain a private web site that shall be updated a shall use this portal to provide DTS/ONS and authorized to service level agreement reports, fiscal management reports reports (if not provided through another means), invoice tracted Service Project Work status reports, Individual Case cing Reductions changes.  *Requirement and shall meet or exceed it? YesNo
The Contractor shall proweekly. The Contractor Customers with access to inventory management management, active Con Basis and Individual Prible Bidder understands the Reference: document	ovide and maintain a private web site that shall be updated shall use this portal to provide DTS/ONS and authorized to service level agreement reports, fiscal management reports reports (if not provided through another means), invoice tracted Service Project Work status reports, Individual Case cing Reductions changes.

## **6.3.16.3** Customer Trouble Ticket Reporting and Tracking System (M)

The Contractor shall provide a Customer Trouble Ticket Reporting and Tracking System that is accessible 24 hours a day, 7 days a week via a web enabled application. The Contractor's Customer Service Center, as described in Section

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## Section 6.4

- Contract language and amendments
- Customer FAQs
- Customer ordering instructions
- End-User Escalation Process
- List of available vendor offered training
- Link to DTS/ONS web site

Bidder und	erstands the Requirer	nent and shall	meet or exceed it?	Yes No	)
Reference:	document				
location		page	_ paragraph		
Description	ı:				
6.4.14.2 Pı	ivate Web Site (M)				
up au ma an	ne Contractor shall produced weekly. The Contractor Customers anagement reports, in other means), invoicatus reports, Individua	Contractor shall with access to nventory manage management	l use this portal to o service level agagement reports (in active Contracted	provide DTS greement report f not provide d Service Pro	ONS and orts, fiscal d through ject Work
Bidder und	erstands the Requiren	nent and shall	meet or exceed it?	YesNo	)
Reference:	document				
location		page	_ paragraph		
Description	ı:				

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## Section 7-A

#### Cost Table 6.1.2.10, Interactive Voice Response (IVR) Services and Features

6.1.2.10.a, Interactive Voice Response (IVR) Services and Features (M-O)

A	В	С	D	Е	F	G	Н	I	J	K	L	M	N
				Model one		Monthly							
			One time	time		recurring		Model		Cost per	Model no.		
Line		Bidder	cost per	monthly	Model one time	cost/item	Unit of	recurring	Model recurring	change per	of changes	Model costs of	Model total extended
item#	Feature Name	identifier	item	qty	monthly costs	per unit	measure	mo. Qty	monthly costs	item	per mo.	changes per mo.	costs
1	IVR with Standard Applications			10	\$ -		Port	1,000	\$ -	N/A	N/A	N/A	\$ -
2	Voice Forms			3	\$ -		Port	50	\$ -	N/A	N/A	N/A	\$ -
3	Additional Voice Forms			3			Port	50		N/A	N/A	N/A	\$ -
4	Additonal Voice Forms Storage			2	\$ -		Hour	20	\$ -	N/A	N/A	N/A	\$ -
5	Fax on Demand or Fax Reply			1	\$ -		Port	20	\$ -	N/A	N/A	N/A	\$ -
							package per						
6	Call Router Reports			1	\$ -		application	50	\$ -	N/A	N/A	N/A	\$ -
7	Change Administration			1	\$ -	N/A	Per System	N/A	N/A	N/A	N/A	N/A	\$ -
8	Database Lookups			15	\$ -		port	800	\$ -	N/A	N/A	N/A	\$ -
9	Credit-Card Transactions			5	\$ -		Port	70	\$ -	N/A	N/A	N/A	\$ -
10	Model Monthly Totals:				\$ -				\$ -			\$ -	\$ -
11	Model Annual Totals:				\$ -				\$ -			\$ -	\$ -

#### 6.1.2.10.b, Interactive Voice Response (IVR) Services and Features (D)

A	В	C	D	Е	F	G	Н	I	J	K	L	M	N
				Model one		Monthly							
			One time	time		recurring		Model		Cost per	Model no.		
Line		Bidder	cost per	monthly	Model one time	cost/item	Unit of	recurring	Model recurring	change per	of changes	Model costs of	Model total extended
item#	Feature Name	identifier	item	qty	monthly costs	per unit	measure	mo. Qty	monthly costs	item	per mo.	changes per mo.	costs
12	Speech Recognition			N/A	N/A		System	N/A	N/A		N/A	N/A	N/A
13				N/A	N/A			N/A	N/A		N/A	N/A	N/A
14				N/A	N/A			N/A	N/A		N/A	N/A	N/A
15				N/A	N/A			N/A	N/A		N/A	N/A	N/A
16				N/A	N/A			N/A	N/A		N/A	N/A	N/A
17				N/A	N/A			N/A	N/A		N/A	N/A	N/A
18				N/A	N/A			N/A	N/A		N/A	N/A	N/A
19				N/A	N/A			N/A	N/A		N/A	N/A	N/A
20	Model Monthly Totals:				\$ -				\$ -			\$ -	\$ -
21	Model Annual Totals:				\$ -				\$ -			\$ -	\$ -

# Section 7-C

#### Cost Table 6.3.6.1 Managed IP Video Conference Services

6.3.6.1.a, Managed IP Video Conference Services (M-O)

A	В	С	D	Е	F	G	Н	I	J	K	L	M	N
						Monthly							
				Model one	Model one	recurring		Model	Model	Cost per	Model no.	Model costs	
Line		Bidder	One time	time	time monthly	cost/item per		recurring mo.	recurring	change per	of changes	of changes	Model total
item#		identifier	cost per item	monthly qty	costs	unit	Unit of measure	Qty	monthly costs	item	per mo.	per mo.	extended costs
1	Standard Session Support			3,000	\$ -	N/A	minute	N/A	N/A	N/A	N/A	N/A	\$ -
2	Enhanced Session Support			1,800	\$ -	N/A	minute	N/A	N/A	N/A	N/A	N/A	\$ -
3	Session Support Cancellation fee			5	\$ -	N/A	session	N/A	N/A	N/A	N/A	N/A	\$ -
4	Network MCU Services (Port)			12,000	\$ -	N/A	minute	N/A	N/A	N/A	N/A	N/A	\$ -
	Enhanced Network MCU Services												
5	(Port) (512kbps)			7,200	\$ -	N/A	minute	N/A	N/A	N/A	N/A	N/A	\$ -
6	MCU Cascading Services (Port)			300	\$ -	N/A	minute	N/A	N/A	N/A	N/A	N/A	\$ -
	Enhanced MCU Cascading Service												
7	(Port) (512kbps)			180	\$ -	N/A	minute	N/A	N/A	N/A	N/A	N/A	\$ -
8	Gateway Services			900	\$ -	N/A	minute	N/A	N/A	N/A	N/A	N/A	\$ -
9	Enhanced Gateway Services (512kbps)			600	\$ -	N/A	minute	N/A	N/A	N/A	N/A	N/A	\$ -
10	Transcoding Services			10	\$ -	N/A	session	N/A	N/A	N/A	N/A	N/A	\$ -
11	Conference Scheduling Services			10	\$ -	N/A	session	N/A	N/A	N/A	N/A	N/A	\$ -
12	Model Monthly Totals:				\$ -				\$ -			\$ -	\$ -
13	Model Annual Totals:				\$ -				\$ -			\$ -	\$ -

6.3.6.1.b, Managed IP Video Conference Services (D)

A	В	С	D	Е	F	G	Н	I	J	K	L	M	N
Line item #	Feature Name	Bidder identifier	One time cost per item	Model one time monthly qty	Model one time monthly costs	Monthly recurring cost/item per unit	Unit of measure	Model recurring mo.	Model recurring monthly costs	Cost per change per item	Model no. of changes per mo.	Model costs of changes per mo.	Model total extended costs
14	Enhanced Session Powerpoint Pushes			N/A	N/A		minute	N/A	N/A		N/A	N/A	N/A
	Enhanced Session Content Manipulation			N/A	N/A		minute	N/A	N/A		N/A	N/A	N/A
16	Enhanced Session Q&A Moderation			N/A	N/A		minute	N/A	N/A		N/A	N/A	N/A
	Connection speed of 1.5Mbps			N/A	N/A		minute	N/A	N/A		N/A	N/A	N/A
18				N/A N/A	N/A N/A			N/A N/A	N/A N/A		N/A N/A	N/A N/A	N/A N/A
21				N/A	N/A			N/A	N/A		N/A	N/A	N/A
22	Model Monthly Totals:				\$ -				\$ -			\$ -	\$ -
23	Model Annual Totals:				\$ -				\$ -			\$ -	\$ -